

X5 Food Retailer Launches Chain of Budget Cafes in Russia

By [The Moscow Times](#)

November 10, 2015



The move comes as X5 Retail Group, which also runs retail chains Pyaterochka and Perekrestok, is seeking ways to win back the top spot in the Russian retail market.

Russia's second-largest food retailer, the X5 Retail Group, is launching a chain of budget cafes as part of a rebranding campaign announced last year, the RBC newspaper reported Tuesday.

The eateries will operate under the brand name *Vkusnaya Kukhnya* (“Tasty Kitchen”) and will be located in *Karusel* hypermarkets, also run by the X5 Retail Group, *Karusel*'s marketing manager Dagmara Ivanova told RBC.

The first three cafes will be opened by the end of the year in Moscow, St. Petersburg and in Nevinnomyssk in the Stavropol region, Ivanova said, adding that the company will consider expanding the chain next year.

The company estimates that the cost of opening of one outlet is between 7 million (\$109,000)

and 15 million rubles (\$234,000).

Ivanova didn't specify the price range for the cafe's meals but said that Vkusnaya Kukhnya will offer lower prices than restaurants in shopping center food courts.

The move comes as X5 Retail Group, which also runs retail chains Pyaterochka and Perekrestok, is seeking ways to win back the top spot in the Russian retail market. The company lost the top spot to its rival grocery chain Magnit in 2013.

Original url:

<https://www.themoscowtimes.com/2015/11/10/x5-food-retailer-launches-chain-of-budget-cafes-in-russia-a50696>