

# SPIEF 2012: Anatoly Karachinsky on Russia's Business Climate

By [The Moscow Times](#)

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## Anatoly Karachinsky



Founder and president, IBS Group, a leading Russian IT services provider

### Q: What makes leadership work?

A: It's when a leader has a strategy, he explains the essence of the strategy to people, they trust him, and this strategy brings the company success. The government differs little from a company.

**Q: Where is Russia's business climate headed?**

A: If I knew of some strategy that Russia's leaders were trying to bring to fruition, then I could say something. There isn't such a program. It seems to me that they aren't thinking about how to fundamentally change the business climate.

**Q: What area would you most like to see improvement in, and how would you recommend improving it?**

A: I would like the business climate to improve. Serious changes in the judicial and law enforcement systems are essential. Everything related to corruption needs to be dealt with, and something needs to be done about business competition so that everyone competes on equal terms. The fewer state companies working in business, the more competition there will be. People assume that they aren't competitive, and they pay bribes. There can't be equal footing if people pay bribes.

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